



## Request for information – Cloud Research & Advisory

This Request for Information (RFI) is made by the Norwegian Public Sector Cloud Marketplace (MPS). MPS intends to improve the accessibility of cloud services to the Norwegian public sector by providing secure and cost-efficient solutions, as well as guidance to help the public sector navigate within the cloud market.

MPS is acting and operating as a Central Purchasing Body (CPB) according to EU 2014/24 on public procurement, Article 37, and seek to offer framework agreements or framework contracts to the public sector through either the "buy from" or "buy through" models provided for in the Directive.

MPS is intending to procure services for supplier-independent, data-driven research and advisory related to products and services within the cloud computing domain. By providing a service within cloud research and advisory to the Norwegian public sector, we aim to ensure access to strategic advisory services on cloud solutions and ensure essential guidance for digitalization. We wish to reduce barriers to seeking advisory services, as well as enhancing options among suppliers and information sources.

Within the scope of this RFI, the Norwegian public civil sector consists of approximately 190 government entities, 16 regional municipalities and 357 local municipalities, ranging from small municipalities to mid-market and enterprise entities with an estimated total of an estimated 800.000 employees.

In this survey you will get questions regarding the following topics:

- About the supplier
- Services
- Contract and commercials
- Cyber security and data protection (GDPR)
- Procurement

### About the supplier

**State the following - Name**

**State the following - E-mail**

**State the following - Phone number**

**State the following - The name of your organization**

**State your business registration number**

**State the country in which your company is headquartered**

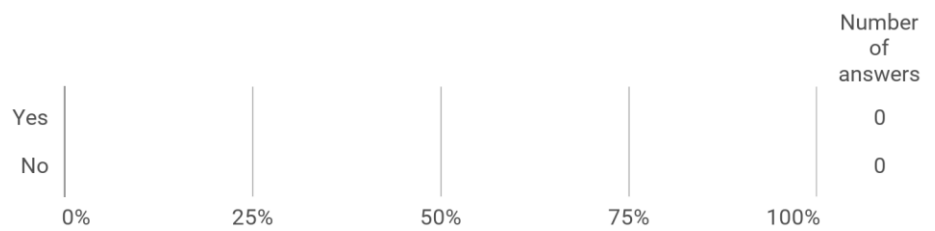


State the number of employees in your company

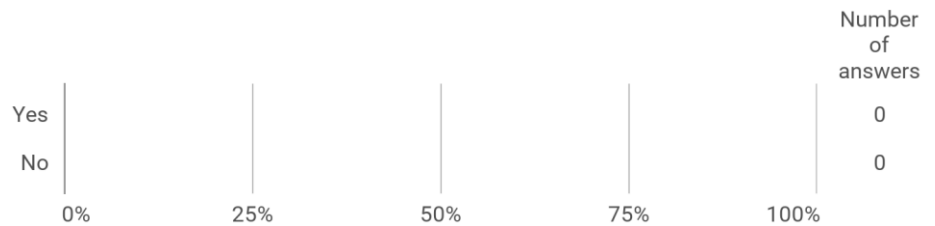


### State yearly turnover for your company

Do you have operations/employees (research/advisory) in Norway?

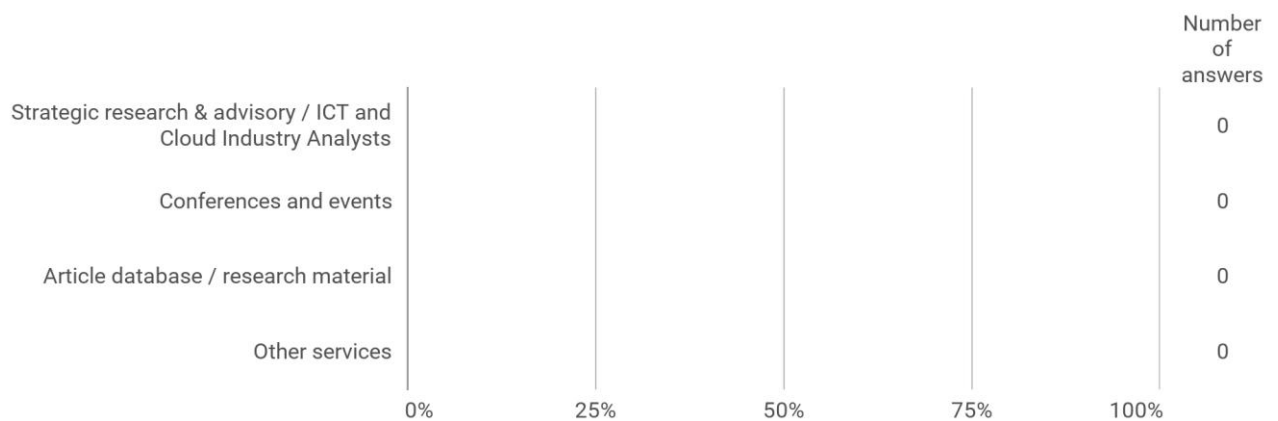


Are you interested in further dialogue/meetings regarding delivery of Cloud R&A services to the Norwegian public sector?



## Services

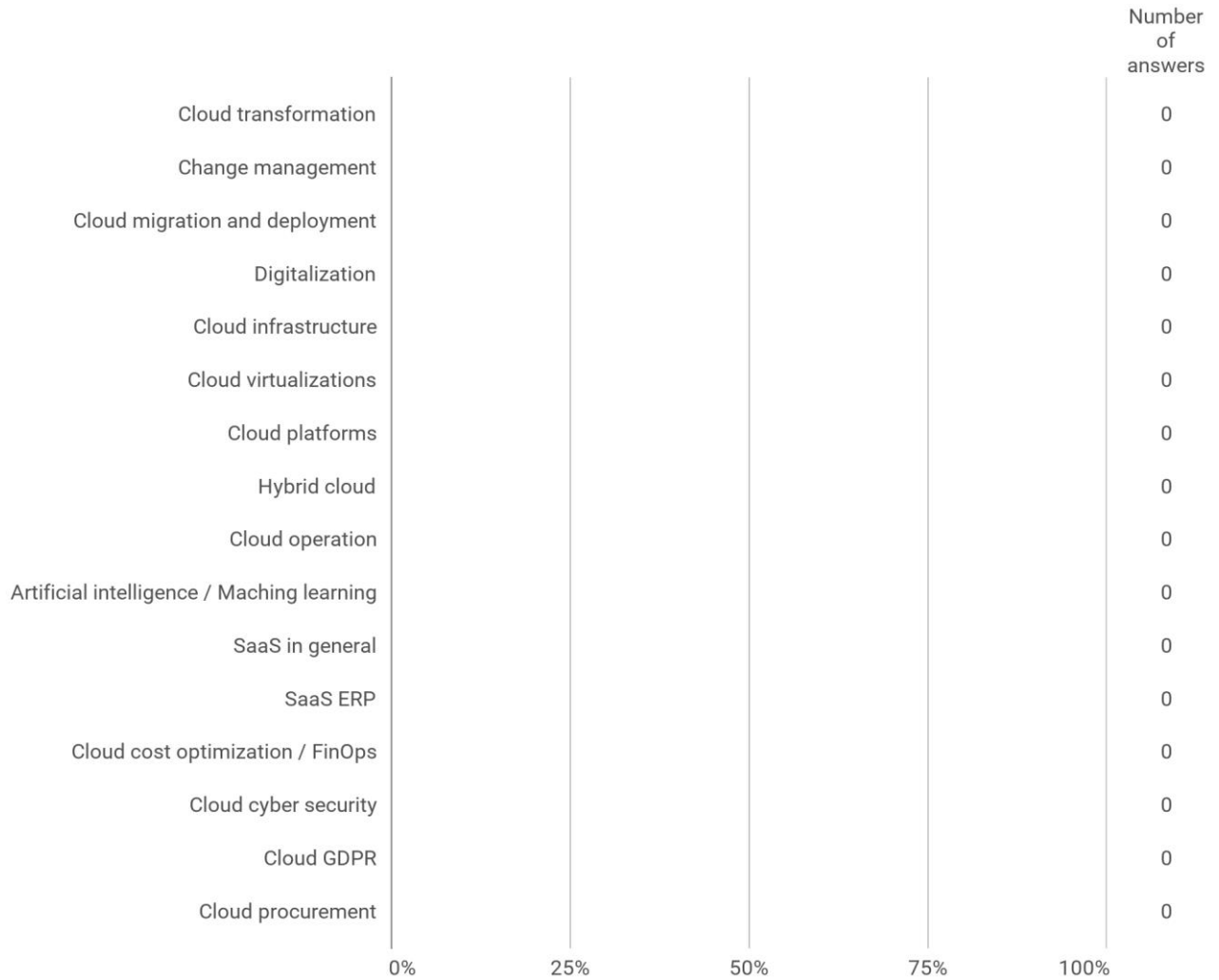
What kind of service(s) do you provide?





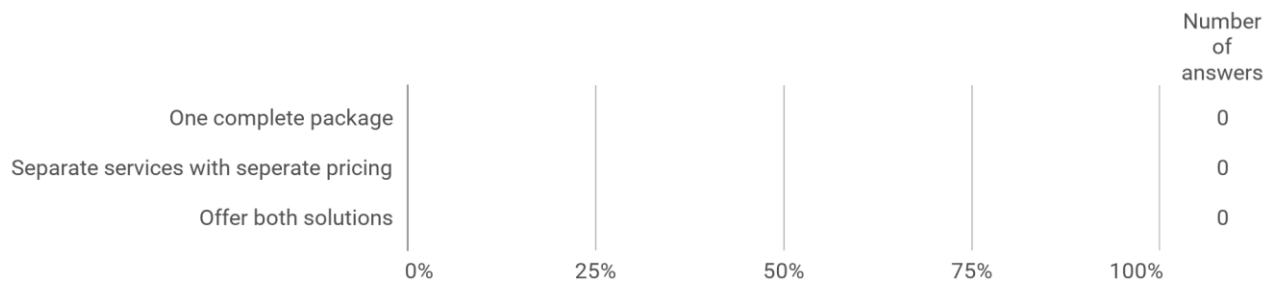
**What kind of service(s) do you provide? - Other services**

Within which of the following areas do you offer your services?



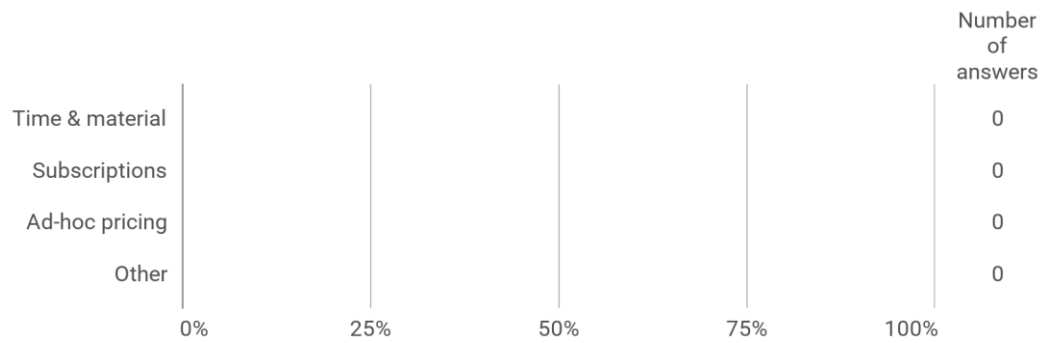
**Contract and commercials**

If you offer several of the services mentioned on the last page (strategic research & advisory, conferences and events, article databases/research material); do you offer them separately or in one complete package?



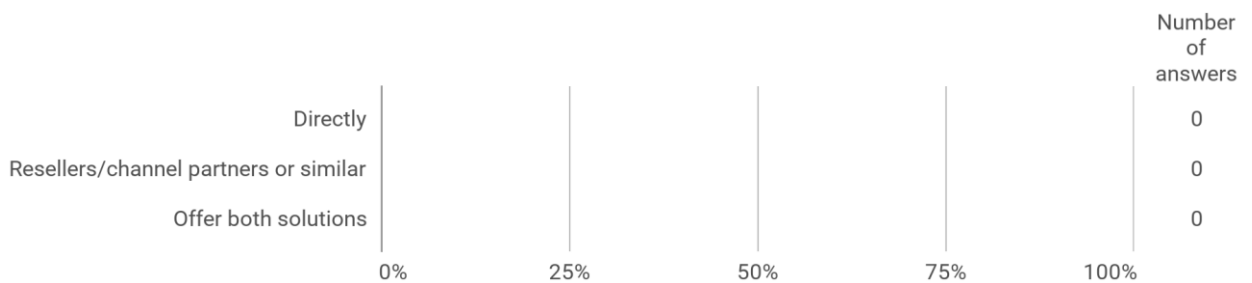


State the pricing model relevant to your services and how your services are priced



**State the pricing model relevant to your services and how your services are priced - Other**

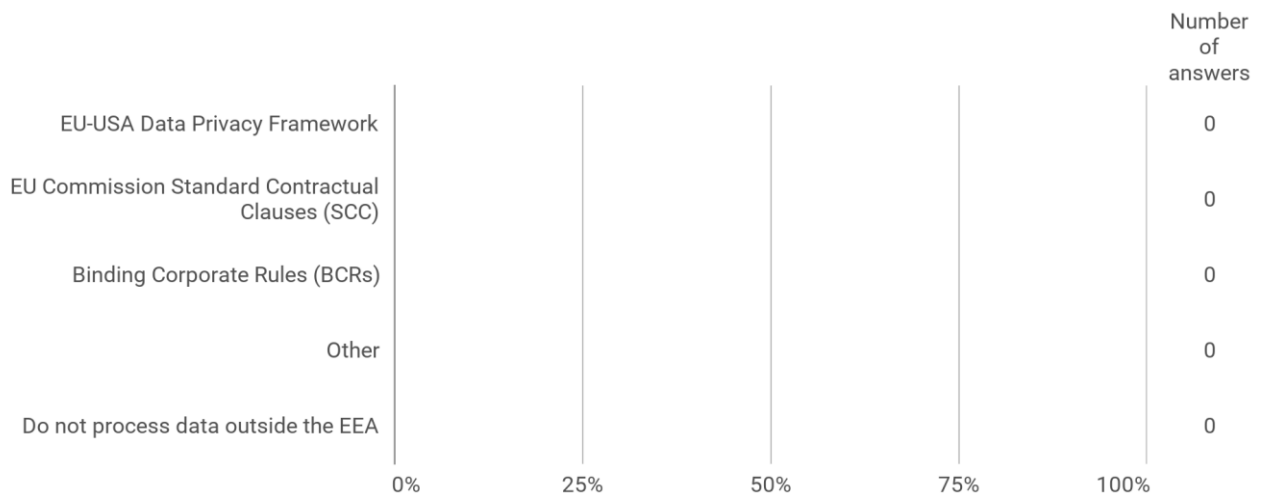
Do you sell directly or through resellers/channel partners or similar to the public sector?



**Which resellers do you use in Norway?**

**Cyber security and data protection (GDPR)**

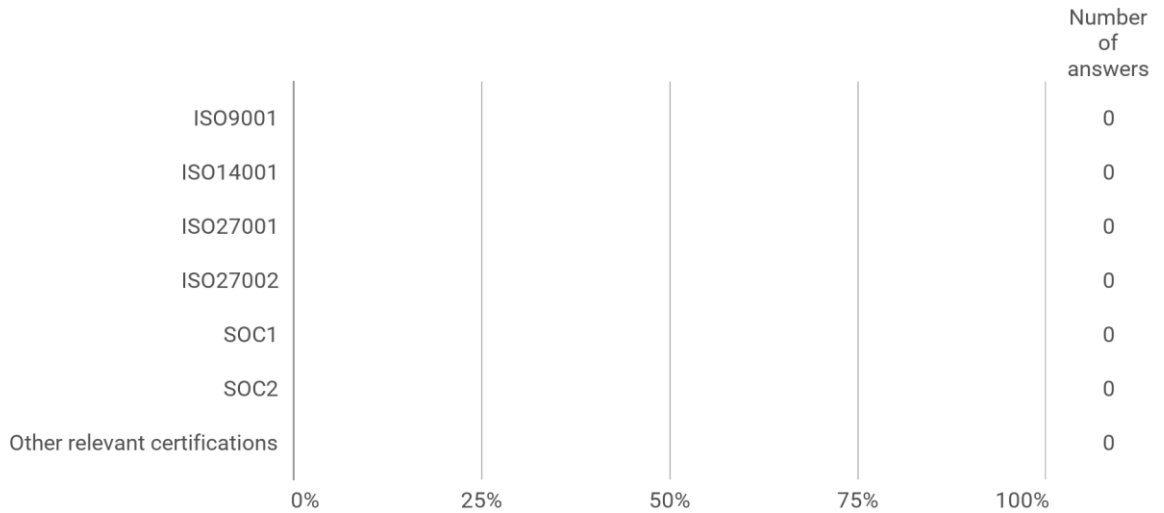
Are you processing data outside the EEA? If so; how do you ensure the equivalent standards and protections provided within the EEA?





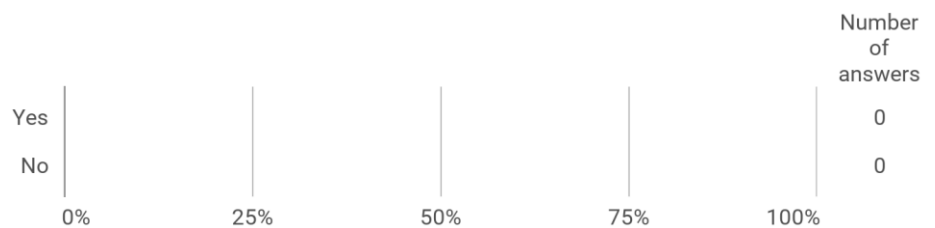
**Are you processing data outside the EEA? If so; how do you ensure the equivalent standards and protections provided within the EEA? - Other**

Check the cybersecurity certifications that your business holds



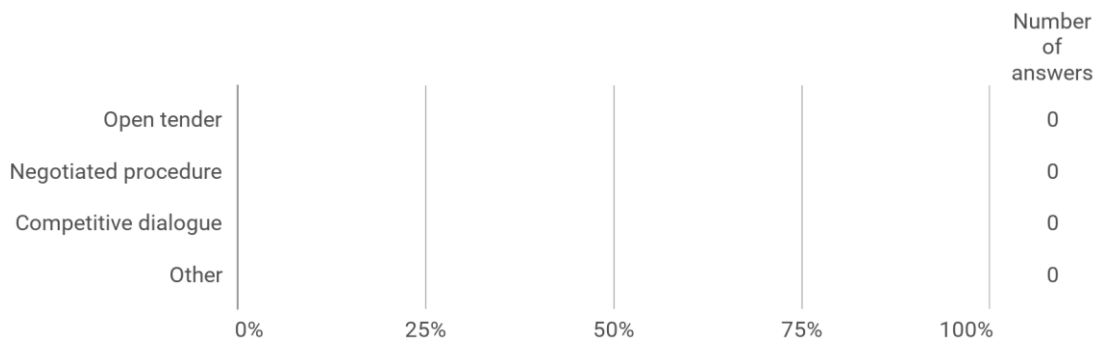
**Check the cybersecurity certifications that your business holds - Other relevant certifications**

Does your company have subprocessors outside the EU/EEA?



**Procurement**

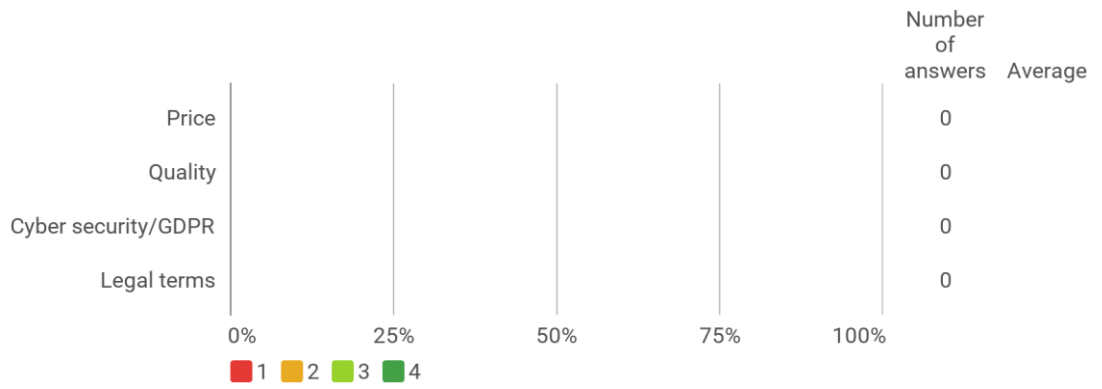
What kind of procedure would you recommend and/or prefer for the procurement of your services?



**What kind of procedure would you recommend and/or prefer for the procurement of your services? - Other**



In which order do you consider the following evaluation/award criteria to be most important/relevant? (1 is most relevant and 4 is least relevant)



### Other

**Is there anything else you believe we should be aware of in the process of going through with a procurement process within this topic?**